

**MOBIS Commercial Price List**

Pricing effective 12/12/13 - 12/11/23	12/12/13 - 12/11/14		12/12/14 - 12/11/15		12/12/15 - 12/11/16		12/12/16 - 12/11/17		12/12/17 - 12/11/18		12/12/18 - 12/11/19		12/12/19 - 12/11/20		12/12/20 - 12/11/21		12/12/21 - 12/11/22		12/12/22 - 12/11/23	
	Skill Category	Labor Rate Client Site	Labor Rate PS Site	Labor Rate Client Site	Labor Rate PS Site	Labor Rate Client Site	Labor Rate PS Site	Labor Rate Client Site	Labor Rate PS Site	Labor Rate Client Site	Labor Rate PS Site	Labor Rate Client Site	Labor Rate PS Site	Labor Rate Client Site	Labor Rate PS Site	Labor Rate Client Site	Labor Rate PS Site	Labor Rate Client Site	Labor Rate PS Site	Labor Rate Client Site
Program Director/Principle II	\$267.80	\$294.57	\$273.15	\$300.46	\$278.61	\$306.47	\$284.18	\$312.60	\$289.86	\$318.85	\$295.66	\$325.23	\$301.57	\$331.73	\$307.60	\$338.36	\$313.75	\$345.13	\$320.03	\$352.03
Program Director/Principle I	\$238.14	\$261.95	\$242.90	\$267.19	\$247.76	\$272.53	\$252.72	\$277.98	\$257.77	\$283.54	\$262.93	\$289.21	\$268.19	\$294.99	\$273.55	\$300.89	\$279.02	\$306.91	\$284.60	\$313.05
Principle Program Manager	\$212.59	\$233.84	\$216.84	\$238.52	\$221.18	\$243.29	\$225.60	\$248.16	\$230.11	\$253.12	\$234.71	\$258.18	\$239.40	\$263.34	\$244.19	\$268.61	\$249.07	\$273.98	\$254.05	\$279.46
Senior Program Manager	\$193.83	\$213.21	\$197.70	\$217.48	\$201.65	\$221.83	\$205.68	\$226.27	\$209.79	\$230.80	\$213.99	\$235.42	\$218.27	\$240.13	\$222.64	\$244.93	\$227.09	\$249.83	\$231.63	\$254.83
Project Director II	\$176.29	\$193.91	\$179.81	\$197.79	\$183.41	\$201.75	\$187.08	\$205.79	\$190.82	\$209.91	\$194.64	\$214.11	\$198.53	\$218.39	\$202.50	\$222.76	\$206.55	\$227.22	\$210.68	\$231.76
Project Director I	\$159.52	\$175.47	\$162.71	\$178.98	\$165.96	\$182.56	\$169.28	\$186.21	\$172.67	\$189.93	\$176.12	\$193.73	\$179.64	\$197.60	\$183.23	\$201.55	\$186.89	\$205.58	\$190.63	\$209.69
Project Director	\$152.01	\$167.22	\$155.05	\$170.56	\$158.15	\$173.97	\$161.31	\$177.45	\$164.54	\$181.00	\$167.83	\$184.62	\$171.19	\$188.31	\$174.61	\$192.08	\$178.10	\$195.92	\$181.66	\$199.84
Program Manager	\$138.62	\$152.49	\$141.39	\$155.53	\$144.22	\$158.64	\$147.10	\$161.81	\$150.04	\$165.05	\$153.04	\$168.35	\$156.10	\$171.72	\$159.22	\$175.15	\$162.40	\$178.65	\$165.65	\$182.22
Senior Subject Matter Expert	\$179.65	\$197.61	\$183.24	\$201.56	\$186.90	\$205.59	\$190.64	\$209.70	\$194.45	\$213.89	\$198.34	\$218.17	\$202.31	\$222.53	\$206.36	\$226.98	\$210.49	\$231.52	\$214.70	\$236.15
Subject Matter Expert	\$154.47	\$169.92	\$157.56	\$173.31	\$160.71	\$176.78	\$163.92	\$180.32	\$167.20	\$183.93	\$170.54	\$187.61	\$173.95	\$191.36	\$177.43	\$195.19	\$180.98	\$199.09	\$184.60	\$203.07
Consultant III	\$125.99	\$138.59	\$128.51	\$141.36	\$131.08	\$144.19	\$133.70	\$147.07	\$136.37	\$150.01	\$139.10	\$153.01	\$141.88	\$156.07	\$144.72	\$159.19	\$147.61	\$162.37	\$150.56	\$165.62
Consultant II	\$114.44	\$125.87	\$116.73	\$128.39	\$119.06	\$130.96	\$121.44	\$133.58	\$123.87	\$136.25	\$126.35	\$138.98	\$128.88	\$141.76	\$131.46	\$144.60	\$134.09	\$147.49	\$136.77	\$150.44
Consultant I	\$103.57	\$113.93	\$105.64	\$116.21	\$107.75	\$118.53	\$109.91	\$120.90	\$112.11	\$123.32	\$114.35	\$125.79	\$116.64	\$128.31	\$118.97	\$130.88	\$121.35	\$133.50	\$123.78	\$136.17
Consultant	\$92.44	\$101.67	\$94.29	\$103.70	\$96.18	\$105.77	\$98.10	\$107.89	\$100.06	\$110.05	\$102.06	\$112.25	\$104.10	\$114.50	\$106.18	\$116.79	\$108.30	\$119.13	\$110.47	\$121.51
Mid Level Expert	\$82.85	\$91.14	\$84.50	\$92.96	\$86.19	\$94.82	\$87.91	\$96.72	\$89.67	\$98.65	\$91.46	\$100.62	\$93.29	\$102.63	\$95.16	\$104.68	\$97.06	\$106.77	\$99.00	\$108.91
Principle Analyst III	\$144.02	\$158.43	\$146.90	\$161.59	\$149.84	\$164.82	\$152.84	\$168.12	\$155.90	\$171.48	\$159.02	\$174.91	\$162.20	\$178.41	\$165.44	\$181.98	\$168.75	\$185.62	\$172.13	\$189.33
Principle Analyst II	\$128.44	\$141.30	\$131.01	\$144.12	\$133.63	\$147.00	\$136.30	\$149.94	\$139.03	\$152.94	\$141.81	\$156.00	\$144.65	\$159.12	\$147.54	\$162.30	\$150.49	\$165.55	\$153.50	\$168.86
Principle Analyst I	\$95.96	\$105.55	\$97.88	\$107.66	\$99.84	\$109.81	\$101.84	\$112.01	\$103.88	\$114.25	\$105.96	\$116.54	\$108.08	\$118.87	\$110.24	\$121.25	\$112.44	\$123.68	\$114.69	\$126.15
Senior Analyst	\$91.11	\$100.22	\$92.93	\$102.23	\$94.79	\$104.27	\$96.69	\$106.36	\$98.62	\$108.49	\$100.59	\$110.66	\$102.60	\$112.87	\$104.65	\$115.13	\$106.74	\$117.43	\$108.87	\$119.78
Mid Level Analyst	\$70.49	\$77.54	\$71.90	\$79.09	\$73.34	\$80.67	\$74.81	\$82.28	\$76.31	\$83.93	\$77.84	\$85.61	\$79.40	\$87.32	\$80.99	\$89.07	\$82.61	\$90.85	\$84.26	\$92.67
Analyst	\$57.59	\$63.34	\$58.74	\$64.61	\$59.91	\$65.90	\$61.11	\$67.22	\$62.33	\$68.56	\$63.58	\$69.93	\$64.85	\$71.33	\$66.15	\$72.76	\$67.47	\$74.22	\$68.82	\$75.70
Junior Analyst	\$52.15	\$57.37	\$53.20	\$58.52	\$54.26	\$59.69	\$55.35	\$60.88	\$56.46	\$62.10	\$57.59	\$63.34	\$58.74	\$64.61	\$59.91	\$65.90	\$61.11	\$67.22	\$62.33	\$68.56
Programmer Analyst IV	\$115.43	\$126.96	\$117.74	\$129.50	\$120.09	\$132.09	\$122.49	\$134.73	\$124.94	\$137.42	\$127.44	\$140.17	\$129.99	\$142.97	\$132.59	\$145.83	\$135.24	\$148.75	\$137.94	\$151.73
Programmer Analyst III	\$101.84	\$112.04	\$103.88	\$114.28	\$105.96	\$116.57	\$108.08	\$118.90	\$110.24	\$121.28	\$112.44	\$123.71	\$114.69	\$126.18	\$116.98	\$128.70	\$119.32	\$131.27	\$121.71	\$133.90
Programmer Analyst II	\$88.26	\$97.07	\$90.02	\$99.01	\$91.82	\$100.99	\$93.66	\$103.01	\$95.53	\$105.07	\$97.44	\$107.17	\$99.39	\$109.31	\$101.38	\$111.50	\$103.41	\$113.73	\$105.48	\$116.00
Programmer Analyst I	\$74.66	\$82.12	\$76.15	\$83.77	\$77.67	\$85.45	\$79.22	\$87.16	\$80.80	\$88.90	\$82.42	\$90.68	\$84.07	\$92.49	\$85.75	\$94.34	\$87.47	\$96.23	\$89.22	\$98.15
Senior Administrative Support	\$63.84	\$70.21	\$65.12	\$71.62	\$66.42	\$73.05	\$67.75	\$74.51	\$69.11	\$76.00	\$70.49	\$77.52	\$71.90	\$79.07	\$73.34	\$80.65	\$74.81	\$82.26	\$76.31	\$83.91
Mid Level Admin Support	\$45.55	\$50.11	\$46.47	\$51.11	\$47.40	\$52.13	\$48.35	\$53.17	\$49.32	\$54.23	\$50.31	\$55.31	\$51.32	\$56.42	\$52.35	\$57.55	\$53.40	\$58.70	\$54.47	\$59.87
Junior Administrative Support	\$25.26	\$27.79	\$25.77	\$28.34	\$26.29	\$28.91	\$26.82	\$29.49	\$27.36	\$30.08	\$27.91	\$30.68	\$28.47	\$31.29	\$29.04	\$31.92	\$29.62	\$32.56	\$30.21	\$33.21
e-Learning Producer/Director	\$165.57	\$182.13	\$168.89	\$185.77	\$172.27	\$189.49	\$175.72	\$193.28	\$179.23	\$197.15	\$182.81	\$201.09	\$186.47	\$205.11	\$190.20	\$209.21	\$194.00	\$213.39	\$197.88	\$217.66
Management Analyst III	\$158.43	\$174.27	\$161.59	\$177.75	\$164.82	\$181.31	\$168.12	\$184.94	\$171.48	\$188.64	\$174.91	\$192.41	\$178.41	\$196.26	\$181.98	\$200.19	\$185.62	\$204.19	\$189.33	\$208.27
Project Manager	\$129.09	\$142.00	\$131.67	\$144.84	\$134.30	\$147.74	\$136.99	\$150.69	\$139.73	\$153.70	\$142.52	\$156.77	\$145.37	\$159.91	\$148.28	\$163.11	\$151.25	\$166.37	\$154.28	\$169.70
Sr Manager Logistics Engineer	\$127.00	\$139.70	\$129.54	\$142.49	\$132.13	\$145.34	\$134.77	\$148.25	\$137.47	\$151.22	\$140.22	\$154.24	\$143.02	\$157.32	\$145.88	\$160.47	\$148.80	\$163.68	\$151.78	\$166.95
Training Specialist II	\$119.21	\$131.13	\$121.59	\$133.76	\$124.02	\$136.44	\$126.50	\$139.17	\$129.03	\$141.95	\$131.61	\$144.79	\$134.24	\$147.69	\$136.92	\$150.64	\$139.66	\$153.65	\$142.45	\$156.72
Senior Instructional Designer	\$107.99	\$118.79	\$110.15	\$121.16	\$112.35	\$123.58	\$114.60	\$126.05	\$116.89	\$128.57	\$119.23	\$131.14	\$121.61	\$133.76	\$124.04	\$136.44	\$126.52	\$139.17	\$129.05	\$141.95
Site Manager	\$106.00	\$116.61	\$108.12	\$118.94	\$110.28	\$121.32	\$112.49	\$123.75	\$114.74	\$126.23	\$117.03	\$128.75	\$119.37	\$131.33	\$121.76	\$133.96	\$124.20	\$136.64	\$126.68	\$139.37
Training Coordinator/Admin Support	\$80.90	\$88.99	\$82.52	\$90.77	\$84.17	\$92.59	\$85.85	\$94.44	\$87.57	\$96.33	\$89.32	\$98.26	\$91.11	\$100.23	\$92.93	\$102.23	\$94.79	\$104.27	\$96.69	\$106.36
Training Specialist I	\$59.41	\$65.35	\$60.60	\$66.66	\$61.81	\$67.99	\$63.05	\$69.35	\$64.31	\$70.74	\$65.60	\$72.15	\$66.91	\$73.59	\$68.25	\$75.06	\$69.62	\$76.56	\$71.01	\$78.09